BUD 12 M			% OF	% OF		
1	IIO LIIDL	 511L 00, L0	. •		REVENUE	LOCAL
REVENUE:						
MEMBER DUES			\$	385,000	98.26%	
CONTRACT TRAINING DUES				2,000	0.51%	
INTEREST				4,800	1.23%	
OTHER					0.00%	
TOTAL REVENUE				391,800	100.00%	
AFFILIATION ASSESSMENTS:						
AFT		\$ 78,000			19.91%	
MFT		66,500			16.97%	
AFL-CIO		 4,100			1.05%	
TOTAL AFFILIATION				148,600	37.93%	
NET TO LOCAL 2000:			\$	243,200	62.07%	100.00%
COMPENSATION						
WAGES EXPENSE (non-officer)		\$ 70,000			17.87%	28.78%
EMPLOYEE BENEFITS EXPENSE		8,200				
OFFICER COMPENSATION	\$ 77,775				19.85%	31.98%
LESS: RELEASE TIME (est)	 28,500	49,275			7.27%	11.72%
TOTAL COMPENSATION		\$ 127,475			32.54%	52.42%
EMPLOYER PAYROLL TAXES		 14,850				
		\$ 142,325			36.33%	58.52%
OTHER OFFICE EXPENSES:						
TELEPHONE EXPENSE	\$ 4,000				1.02%	1.64%
OFFICE SUPPLIES EXPENSE	5,000				1.28%	2.06%
ACCOUNTING FEES	4,500				1.15%	1.85%
EQUIPMENT/MAINTENANCE	2,000				0.51%	0.82%
POSTAGE EXPENSE	 3,000				0.77%	1.23%
TOTAL OTHER OFFICE		\$ 18,500			4.72%	7.61%

OTHER EXPENSES:						
CONVENTIONS AND CONFERENCE: \$	17,000				4.34%	6.99%
LEGAL FEES	32,000				8.17%	13.16%
STIPENDS/CONTRACTS	3,000				0.77%	1.23%
PRESIDENT'S EXPENSES	2,800				0.71%	1.15%
HOLIDAY MEETING	5,000				1.28%	2.06%
REFRESHMENTS	1,200				0.31%	0.49%
COLLEGE EVENTS	1,500				0.38%	0.62%
RECOGNITION/CONDOLENCES	4,000				1.02%	1.64%
FACULTY RECOGNITION	-				0.00%	0.00%
CHARITABLE DONATIONS	2,000				0.51%	0.82%
SCHOLARSHIP DONATIONS	5,000				1.28%	2.06%
ISSUES EDUCATION	2,000				0.51%	0.82%
MISCELLANEOUS EXPENSE	800				0.20%	0.33%
TOTAL OTHER EXPENSES		\$ 76,300	_		19.47%	31.37%
TOTAL EXPENSES:			\$	237,125	60.52%	97.50%
NET INCOME (LOSS):			\$	6,075	1.55%	2.50%